



TURLEY
MARTIN
TUCKER

Commercial Real Estate Services

RONALD E. WENZLER, SIOR

Vice President, Principal
615-301-2803
rwenzler@ctmt.com

EXPERIENCE

Ronnie Wenzler specializes in the leasing and sale of industrial properties throughout Middle Tennessee. Prior to joining CTMT in 2000, Ronnie was the Top Producer at the Mathews Company (now NAI Nashville). With 21 years of industrial and commercial real estate experience including sales, tenant representation, leasing and development his resume includes all aspects of successful commercial real estate representation.

MAJOR TRANSACTIONS

Ronnie represented the following companies:

- GE Asset Management in lease negotiations with Bio Engineer Supplements and Nutrition for 403,750 SF distribution center
- Aladdin Manufacturing Company in the repositioning and sale of 575,000 SF corporate headquarters and manufacturing facility
- IKG Harsco in the repositioning and sale of a 252,000 SF manufacturing plant on 15 Acres
- W.P. Carey, LP XIV Investment Group in the purchase of a \$22,000,000 sale/leaseback of Gibson Guitars corporate headquarters and manufacturing facilities totaling 372,000 SF in three states
- P.S. Business Parks in the disposition of 138,000 SF flex space
- National Material, LP in the subdivision and sale of a 177,000 SF office and manufacturing facility on 22 acres
- Hitt Properties in the sale of 90,000 SF warehouse on six acres

CLIENTS

Holladay Properties; ProLogis; GE Asset Management; New Process Steel; Southeastern Building Corporation; Weyerhaeuser; Black & Decker; Green & Little, LP; National Materials

INDUSTRY ACHIEVEMENTS

Industrial Heavy Hitter – Nashville Business Journal
Deal of the Year – National Association Industrial and Office Parks
Nashville Economic Forum – Guest Speaker/Moderator
Lifetime Award of Excellence – Greater Nashville Association of Realtors
SIOR – Society of Industrial and Office Realtors
Past President – Commercial Investment Division – Greater Nashville Association of Realtors

COMMUNITY LEADERSHIP

2008 Class of Leadership Middle Tennessee; Project Reflect – Past Board Member; Oasis Center Board – Past President; Camp Marymount Board - Member 2008

EDUCATION

Auburn University - BA, Communications 1983
Broker – State of Tennessee Real Estate License
SIOR – Member