



**Mike Statter, CCIM, SIOR** Senior Vice President  
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### Experience

Before joining Cassidy Turley in 1999, Mike worked for two decades in private business, including 15 years in the telecommunications industry. This experience included ownership in CMS Communications Inc., a St. Louis-based company that earned a Top-50 spot in Inc. Magazine's fastest-growing national privately held company list in 1991.

Joining Cassidy Turley's Industrial division, Mike utilized his background as a business owner, quickly establishing a successful track record representing clients with varying needs, including institutional investors, REITs and private business people. While primarily focused on Industrial assignments, Mike has developed a versatile resume including Office, Land and Investment transactions, both as a listing broker and as a buyer/tenant broker. In late 2004, Mike moved to Cassidy Turley's St. Charles office where he is focused on a wide range of assignments both in St. Charles and the metropolitan St. Louis area.

### Clients Served

- Watson 66 Development Corp.
- Carpenter Technologies Inc.
- Lincoln National Insurance Corp.
- Ray Kruse Construction Co.
- Synergetics Development Corp.
- TM Properties LLC
- RREEF
- Modern Business Interiors
- Ehmke Missouri Properties
- Clark Properties
- Florrisant Valley Sheltered Workshop
- National Cart Corp.
- Sorbent Products Inc.
- REC TEC Inc.
- Olympus USA
- Gateway Chapter – Paralyzed Veterans
- Potter Electric Company
- The Capital Group LLC
- Brightman Co.
- Lapham Hickey Steel Corp.
- Prologis Trust
- Tayman Medical Corp.
- Perkin Elmer Inc.
- Ray Engel Packaging
- United Access Inc.
- Donaldson, Inc.
- Prudential Life Insurance

### Achievements

- Cassidy Turley 2010 Largest Land Transaction Award
- Cassidy Turley 2008 Largest Land Transaction Award
- Frederick B. Martin Award - 2001

### Community Leadership

- The Belle Center Former Board President
- St. Charles Economic Development Corp.
- SIOR - St. Louis Chapter Secretary
- Lafayette Industries Board Member
- St. Louis ARC - Building Committee

### Education

Bachelor's degree in History and Psychology, University of Northern Colorado; Computer Science, CLCLA of Los Angeles

### Professional Affiliations

- National Association of Realtors
- St. Louis Association of Realtors
- Commercial Investment Real Estate Institute (CIREI)
- Certified Commercial Investment Member (CCIM)
- Society of Office and Industrial Realtors (SIOR)