



Rebecca L. Wells, CCIM

Senior Vice President - Institutional Sales Group
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Experience

Rebecca Wells has more than 17 years of real estate investment experience and has worked on all types of transactions including investment sales, acquisitions, financing, structuring and negotiating of equity partnerships, loan restructuring and dispositions. Rebecca joined Cassidy Turley in 2001 and is a member of both Cassidy Turley's Institutional Sales Group (CTIS) and Distressed Asset Services Team.

Clients

American Express; American National Insurance Co.; Amerimar; Bank One; Berkadia Finance; Boxer Properties; BHF Bank; BPG Properties, Ltd.; Capmark Finance; Carlyle Realty; Centro Property Group; Duke Realty Corp.; Edgeworth Laskey Properties LLC; GE Capital; John Hancock Real Estate; LaSalle Investment Management; Lauth Properties; Lowe Enterprises; MetLife; Nationwide Insurance; New Boston Citimark; New Plan Excel Realty; Professors Capital; Sunlife Insurance; Throgmartin Realty

Major Transactions

- 8480-8520 Keystone Crossing, Indianapolis, IN, Sale of a Class-A office and retail project consisting of a 100,353 SF office building and two NNN leased retail outlot buildings
- 9225 Priority Way West Drive, Indianapolis, IN, Sale of a three-story, Class-A office building with 72,481 square feet located within the Precedent Office Park
- Fortune Park 14, Indianapolis, IN, Sale of a 51,876 square foot office complex
- Rivers Edge, Indianapolis, IN, Sale of a 110,896 square foot Class A retail center
- Verizon Office Westfield, IN, Sale of a 298,000 square foot complex
- 550 Congressional, Carmel, IN, Sale of a 130,000 square foot office building
- Two Penn Mark Plaza, Indianapolis, IN, Sale of a 95,000 square foot Class A office building
- Lake Pointe III & IV, Indianapolis, IN, Sale of a 170,100 square foot Class A office complex
- Keystone Corporate Center, Indianapolis, IN, Sale of a 93,000 square foot office complex
- Park Fletcher, Indianapolis, IN, Sale of a two-building office complex
- College Park Plaza, Indianapolis, IN, Sale of a 180,000 square foot Class A institutional building
- Intech One and Two, Indianapolis, IN, Sale of two Class A institutional office buildings totaling 271,000 square feet
- Target Washington West, Indianapolis, IN, Sale of a 125,529 square foot retail center
- Champaign Village, Champaign, IL, Sale of a 143,120 square foot community shopping center

Industry Achievements

Cassidy Turley Top Indianapolis Investment Division Broker - 2009, 2010
Cassidy Turley Top Retail Investment Broker Award - 2008
President's Club 2003, 2004, 2005, 2006, 2007, 2008, 2010
Cassidy Turley State of Real Estate Investment Market Speaker - 2007, 2008, 2009, 2010
CoStar Power Broker Award Winner - 2010 Top Sales Broker

Education

Bachelor's degree in Finance - Real Estate, Indiana University - 1988

Career History

Rebecca began her career at GE Capital in Stamford, CT, completing GE's Financial Management Program (FMP) and going on to work in GE Capital's Real Estate Group. Rebecca also worked as a commercial real estate appraiser for Moran & Associates, evaluating all types of commercial properties throughout the East Coast, ranging up to \$150 million in value.

Prior to Cassidy Turley, Rebecca worked for five years as a Senior Asset Manager for Mansur Investment Services in Indianapolis, Indiana. While with Mansur, Rebecca was responsible for a \$200 million portfolio of office, retail and golf course properties located throughout the U.S. and London, England.