

# Colliers Investment Services Group



Rebecca L. Wells, CCIM  
317-639-0522  
rwells@ctmt.com

## Rebecca L. Wells, CCIM, Vice President

*Colliers National Investment Services Group  
National Retail Steering Committee  
Co-Chair National Retail Investment Group*

### COMPANY EXPERIENCE

Rebecca Wells has over 17 years of real estate investment experience and has worked on all types of transactions including investment sales, acquisitions, financing, structuring and negotiating of equity partnerships, loan restructuring and dispositions. Rebecca joined Colliers Turley Martin Tucker in 2001 and is a member of both Colliers Investment Services Group (CISG) and Colliers Asset Resolution Team (CART).

- **Top Colliers Retail Investment Broker Award – 2008**
- **President's Club 2003, 2004, 2005, 2006, 2007, 2008**
- **Colliers State of Real Estate Investment Market Speaker - 2007, 2008, 2009**
- **Rising Star Award – 2003**

### PROFESSIONAL ACCOMPLISHMENTS

Rebecca Wells specializes in the sale of retail and office investment properties in the Central United States. Selected transactions include:

- Sale of Pike Plaza, a 198,558 SF community shopping center.
- Sale of Chestnut Hills, a 68,364 SF college town shopping center.
- Sale of Fortune Park 14, a 51,876 SF office complex.
- Sale of Pebble Brook Shoppes, a 31,000 SF retail center.
- Sale of Putnam Plaza, a 93,872 SF community center.
- Sale of Rivers Edge, an 110,896 SF Class A retail center.
- Sale of Verizon Office, a 298,000 square foot complex.
- Sale of 550 Congressional, a 130,000 square foot office building.
- Sale of Southway Plaza, an 119,904 community center.
- Sale of Clarksville Commons, a 140,000 square foot community center.
- Sale of Jasper Manor, a 195,000 square foot community center.
- Sale of \$48 million H.H. Gregg Retail Portfolio.
- Sale of a six-property portfolio of Wal-Mart SuperCenter strip centers.
- Sale of Two Penn Mark Plaza, a 95,000 square foot Class A office building.
- Sale of Lake Pointe III & IV, a 170,100 square foot Class A office complex.
- Sale of Keystone Corporate Center, a 93,000 square foot office complex.
- Sale of Park Fletcher, a two-building office complex.
- Sale of College Park Plaza, an 180,000 square foot Class A institutional building.
- Sale of Intech One and Two, Class A office buildings totaling 271,000 SF.
- Sale of 50,000 square foot medical office property.



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## **Rebecca L. Wells, CCIM, Vice President**

### **CLIENTS SERVED**

- American Express
- American National Insurance Co.
- Amerimar
- Bank One
- Berwind Property Group
- BHF Bank
- Boxer Properties
- Capmark Finance
- Carlyle Realty
- Centro Property Group
- Duke Realty Corporation
- Edgeworth Laskey Properties, LLC
- GE Capital
- John Hancock Real Estate
- LaSalle Investment Management
- Lauth Properties
- Lowe Enterprises
- MetLife
- Nationwide Insurance
- New Boston Citimark
- New Plan Excel Realty
- Professors Capital
- Sunlife Insurance
- Throgmartin Realty

### **EDUCATION**

Indiana University, B.S. degree in Finance – Real Estate; 1988

President - Indiana CCIM Chapter 2006

### **CAREER HISTORY**

Prior to Colliers Turley Martin Tucker, Rebecca worked for five years as a Senior Asset Manager for Mansur Investment Services in Indianapolis, Indiana. While with Mansur, Rebecca was responsible for a \$200 million portfolio of office, retail and golf course properties located throughout the U.S. and London, England. Rebecca's experience includes restructuring, negotiating and closing transactions ranging from \$5 million to \$65 million in size.

Rebecca began her career at GE Capital in Stamford, CT, completing GE's Financial Management Program (FMP) and going on to work in GE Capital's Real Estate Group. Rebecca also worked as a commercial real estate appraiser for Moran & Associates, evaluating all types of commercial properties throughout the East Coast, ranging up to \$150 million in value.



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